

JEFFERSON COUNTY COMMISSION

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To: Jefferson County Commission

From: Michelle Gordon, Finance Director

Date: December 5, 2019

Subject: FY21 Budget Charge

Tax Levy Rate

The County realized an increase in tax revenue of approximately \$275,000 in FY19 over FY18 (\$13,827,216 and \$13,551,915 respectively) and is projected to remain flat for FY20 at \$13,785,695. The projected increase for FY21 preliminary budget is approximately \$335,000, or from \$14,610,640 for FY20's budget to \$14,945,769 for FY21's preliminary budget. Final assessment values are not available from the Assessor until late January or early February. Preliminary numbers indicate that real property assessed values have increased by 7.9% or \$115 million in FY21 over the total assessed values of \$3.78 billion in FY20 due to new construction and increases in market value. During fiscal years 2015-2020, the County realized an average annual growth in the total assessable base of 3.6% with 1.9% of that growth being attributable to new construction. For projection purposes, the percentage increase used for assessable base growth is 2.3% for FY21 tax revenue estimates.

The levy rate is driven by growth in the assessable value of existing properties. New construction does not impact that calculation; however, new construction impacts the final calculation of tax revenue generated. The County reached the maximum levy rate in FY19 and the class II levy rate was \$28.60 cents per \$100 of assessed value for FY19 and FY20. Based on preliminary calculations of the FY21 Levy Rate, this lower assessable base growth for existing properties will mean that tax rate will remain at the max levy rate of \$28.60 cents per \$100 of assessed value for class II property.

FY21 and Future Year Budget Projections

Revenue & Expenditure projections reflect increases or decreases in FY21 and future years based on the historical trend for all accounts except:

- Video Lottery Revenue- A (2.3%) decrease from FY20's projected revenue (\$2,900,000) was used to estimate FY21's revenue (\$2,834,600). Future years after FY21 reflect continued declines of 2% yearly as the revenue stream has not shown that it has stabilized.
- Table Game Revenue- FY20's original budget is \$479,400 and this revenue will require a budget revision to bring it in line with the current revenue trend with a projected FY20 revenue of \$620,000. FY19's actual table game revenue was \$635,862 which was an increase of 0.3% over FY18's revenue of \$634,044. FY19 was the first year since FY12 that this revenue did not decline. Although FY20 is projected to end the fiscal year with

\$620,000 in revenue, additional decreases were included since this revenue stream has not shown that it has stabilized. As a result, a (9.0%) decrease from FY20's projected revenue (\$620,000) was used to project FY21's revenue (\$564,400). Future years after FY21 reflect continued declines of (5%) yearly.

• Medical Insurance Expense- Based on discussions with our insurance representative last fiscal year, we should plan on continued increases for FY21 and future years. For projection purposes, an increase of 5% annually was included. For FY21, that 5% increase amounts to \$115,000. Plan changes were made in FY20 to reduce that increase. The employee portion of insurance premiums have remained the same since FY18, and I recommend that the employee insurance premium be reviewed and considered for adjustment in FY21 to help offset the premium increases that the County has experienced.

• Employee Salaries-

- Merit Increase Full-time employees received an across the board increase in FY17, FY18 and FY20 of 3%, 1.2%, and 0.7% respectively. In FY19, the County realigned the grade scale and implemented a merit based system for employee annual increases that would become effective on employee hire dates. In the FY21 projections, the cost of a full year for employee merit increases was included at \$195,000. Future increases of 2% were included in FY22 through FY25.
- Cost of Living Adjustments Because employee salaries remained flat for many years as part of the County's cost cutting measures, the County's grade scale was not regularly realigned for cost of living adjustments (COLA's). To ensure that the County is maintaining competitive salaries with neighboring States and Counties, I continue to recommend regular COLA's for employees through adjustments to the County's grade scale. The projection includes \$75,000 in FY21 for a COLA. Future years also include 0.7% for COLA's. COLA's are normally determined based on the CPI (Consumer Price Index) for the previous year. The CPI index rate for 2019 is currently 1.8%.

Budget Charge Items

- Thorough review of Ambulance Fee to ensure that the fee being charged covers the cost of providing services. Review of the tiers to accommodate the completion of a plant in Ranson, WV.
- New Fee Consideration Implementation of a fire fee in accordance with WV Code, §7-17, County Fire Boards. Establish a fire fee to cover the cost of contributions made to support local volunteer fire companies. Authorize Staff to begin the lengthy process:
 - 1. Contact legislators regarding Dual Fees.
 - 2. Begin the process established in §7-17-12. County fire service fees; petition; election; dedication; and increase
- Employee COLA

1% \$110,000 2% \$218,000 3% \$327,000

- MARC Train Funding
- Review of County Administrative Office building needs assessment that may include debt issuance and the determination of a funding source for debt payments.
- Other

Five Year Projection (FY2021 - FY2025)

Revenue Taxes	Actual FY18	Actual FY19	FY2 Projection	20	Proj	Budget	TREND	TREND	TREND	TREND
Taxes		FY19	Drojection		Proj	Budget		TREND	TREND	TREND
Taxes			riojection	Budget	Chg %	FY21	FY22	FY23	FY24	FY25
	13,551,915	13,827,216	13,785,695	14,610,640		14,945,769	15,374,460	15,811,260	16,266,360	16,735,160
Tax Revenue % Inc/(Dec)	6.2%	2.0%	-0.3%	5.7%		2.3%	2.9%	2.8%	2.9%	2.9%
Tax Penalties	287,868	308,187	308,000	313,100	1.0%	311,080	314,190	317,330	320,500	323,710
Property Transfer	970,973	759,477	950,000	1,084,070	6.0%	1,007,000	1,067,420	1,131,470	1,199,360	1,271,320
Gas/oil	62,174	85,562	100,552	88,130	3.0%	103,570	106,680	109,880	113,180	116,580
Horse Racing	10,098	9,681	10,296	10,440	2.0%	10,500	10,710	10,920	11,140	11,360
Wine Liquor	17,243	43,303	127,000	11,650	3.0%	130,810	134,730	138,770	142,930	147,220
Hotel Occupancy	738,360	768,425	804,000	807,450	5.0%	844,200	869,530	895,620	940,400	987,420
Hotel Occ % Inc/(Dec)	-4.8%	4.1%	4.6%	5.1%	31070	5.0%	3.0%	3.0%	5.0%	5.0%
Hotel Occupancy- Other Entity		3,067	3,100	3.170		3,100	3,100	3,100	3,100	3,100
Waste Coal	_	5,562	5,562	_		3,100	3,100	3,100	-	3,100
Bldg Permits	275,866	328,778	358,000	357,695		386,640	413,700	426,110	438,890	443,280
Building Permit % Inc/(Dec)	9.1%	19.2%	8.9%	8.8%		8.0%	7.0%	3.0%	3.0%	1.0%
Grants										
	644,424	506,093	195,000	270,000		270,000	220,000	220,000	220,000	220,000
Payment in lieu of taxes	17,593	19,296	19,000	20,000		20,000	20,000	20,000	20,000	20,000
Sheriff Service Process	20,016	17,051	19,100	19,100	4.00/	18,900	19,000	19,000	19,000	19,000
Sheriff Earnings	195,596	190,623	192,600	192,600	1.0%	190,500	192,410	194,330	196,270	198,230
Clerk Earnings	223,629	173,781	201,990	207,000	0.5%	198,800	199,790	200,790	201,790	202,800
Circuit Clerk Earnings	45,786	59,453	60,000	58,770	1.0%	60,000	60,600	61,210	61,820	62,440
Prosecuting Earnings	1,550	2,133	2,000	1,554	1.0%	1,841	1,860	1,880	1,900	1,920
Charges for Services	-	40,860								
Rent	318,490	306,906	299,787	313,987	2.0%	303,618	309,690	315,880	322,200	328,640
911 Fees	1,760,952	1,909,065	1,905,700	1,962,900		1,962,900	1,982,500	2,002,300	2,022,300	2,042,500
911 Fees % Inc/(Dec)	-5.3%	8.4%	-0.2%	2.8%		3.0%	1.0%	1.0%	1.0%	1.0%
Franshise Agreements	522,938	824,770	554,900	554,900		566,000	571,700	577,400	583,200	589,000
Franchise Fees % Inc/(Dec)	11.1%	59.1%	-32.7%	-32.7%		2.0%	1.0%	1.0%	1.0%	1.0%
IRP fees	15,680	18,789	15,800	15,800	1.0%	17,200	17,370	17,540	17,720	17,900
Jail fees	112,557	97,087	98,000	98,000	0.5%	98,000	98,490	98,980	99,470	99,970
Interest	31,436	36,882	34,770	32,871	0.2%	33,413	33,480	33,550	33,620	33,690
Misc revenue	49,782	66,434	29,800	29,800	1.0%	45,400	45,850	46,310	46,770	47,240
Sheriff Commission	11,581	11,514	11,520	11,600	1.0%	11,600	11,720	11,840	11,960	12,080
Table Games	634,044	635,682	620,000	479,400		564,400	536,200	509,400	499,200	489,200
Table Games % Inc/(Dec)	-13.9%	0.3%	-2.5%	-24.6%		-9.0%	-5.0%	-5.0%	-2.0%	-2.0%
Filing Fees	-	4,941	-	-		-	-	-	-	-
Video Lottery	3,038,420	2,999,873	2,900,000	2,868,000		2,834,600	2,777,900	2,722,300	2,667,900	2,614,500
Video Lottery % Inc/(Dec)	-4.6%	-1.3%	-3.3%	-4.4%		-2.3%	-2.0%	-2.0%	-2.0%	-2.0%
Defeasance of Debt	40,226	-	-	-		-	-	-	-	-
Reimbursements	230,065	241,284	170,000	178,500	1.0%	184,300	186,140	188,000	189,880	191,780
Gain/Loss on Sale of Fixed Assets	10,726	10,922	-,	-		- ,	/	/	-	
Charges to other entities	70,098	-	100,000	-		-	-	-	_	_
Trans from other entities	36,430	220		-		-		_	-	-
General School Reimbursements	266,698	307,276	264,000	264,000	1.0%	264,000	266,640	269,310	272,000	274,720
Trns Assessor Val fund	485,329	510,200	529,664	529,664	2.0%	532,200	542,840	553,700	564,770	576,070
Total Revenue	24,698,543	25,130,394	24,675,835	25,391,621	2.0/0	25,917,241	26,388,700	26,908,180	27,487,630	28,080,830

Ending Fund Balance

Fund Balance as a % of Operating Exp

5,186,147

6,138,630

5,626,461

4,649,552

4,291,525

3,631,115

2,789,483

1,799,128

662,491

Five Year Projection (FY2021 - FY2025)	2 Year Act	uals				Projected		Project	ion	
	Actual Actual		- FY20		Proj Budget	· -	TREND	TREND	TREND	TREND
	FY18	FY19	Projection	Budget	Chg %	FY21	FY22	FY23	FY24	FY25
Expenditures										
Commission	1,803,308	1,928,692	2,008,534	2,039,121	2.0%	2,048,700	2,089,670	2,131,460	2,174,090	2,217,570
Employee Increases (~2% Merit)	-	-	-	-		195,000	198,900	202,878	206,936	211,074
Employee Increases (COLA)	-	-	-	-		75,000	80,300	85,900	91,900	98,300
Health Increases (5%)	-	-	-	-		115,001	115,000	120,750	126,788	133,127
County Clerk	689,210	677,164	704,475	715,203	2.0%	718,600	732,970	747,630	762,580	777,830
Circuit Clerk	603,737	623,346	628,863	638,440	2.0%	641,400	654,230	667,310	680,660	694,270
Sheriff's Tax Office	534,898	506,881	535,391	543,544	2.0%	546,100	557,020	568,160	579,520	591,110
Prosecuting Attorney	1,802,123	1,806,652	1,788,836	1,816,077	2.0%	1,824,600	1,861,090	1,898,310	1,936,280	1,975,010
Assessor	503,027	530,016	529,141	537,199	2.0%	539,700	550,490	561,500	572,730	584,180
Assesor Valuation Fund	489,362	508,508	521,719	529,664	2.0%	532,200	542,840	553,700	564,770	576,070
State Wide Computer Network	54,879	57,865	42,463	43,110	2.0%	43,300	44,170	45,050	45,950	46,870
Agricultural Agent	104,774	122,803	134,725	136,777	2.0%	137,400	140,150	142,950	145,810	148,730
County Clerk Elections	314,493	311,982	298,980	303,533	2.0%	305,000	311,100	317,320	323,670	330,140
Magistrate Court	2,365	2,298	2,955	3,000	2.0%	3,000	3,060	3,120	3,180	3,240
Maintenance Dept	1,025,702	1,078,105	1,090,679	1,107,288	3.0%	1,123,400	1,157,100	1,191,810	1,227,560	1,264,390
Other Building	666,808	710,177	614,378	623,734	2.0%	626,700	639,230	652,010	665,050	678,350
Data Processing (IT)	363,558	438,865	559,166	567,681	2.0%	570,300	581,710	593,340	605,210	617,310
RDA	19,794	19,794	19,498	19,795	2.0%	19,900	20,300	20,710	21,120	21,540
EC Development	505,337	553,549	642,715	652,503	2.0%	655,600	668,710	682,080	695,720	709,630
Engineering, Planning, Zoning, GIS	1,342,956	1,379,995	1,446,473	1,468,501	2.0%	1,475,400	1,504,910	1,535,010	1,565,710	1,597,020
Hotel Occupancy Other Entities	-	3,067	3,100	-		3,100	3,100	3,100	3,100	3,100
Contingency for Emergencies	-	-	192,451	195,382		200,000	200,000	200,000	200,000	200,000
Law Enforcement	4,191,733	4,313,311	4,213,829	4,277,999	2.0%	4,298,100	4,384,060	4,471,740	4,561,170	4,652,390
Service of Process	23,122	18,700	18,814	19,100		18,900	19,000	19,000	19,000	19,000
Regional Jail	1,582,600	1,204,513	1,477,500	1,500,000	2.0%	1,507,100	1,537,240	1,567,980	1,599,340	1,631,330
Regional Jail % Inc/(Dec)	5.0%	-23.9%	22.7%	24.5%	2.00/	2.0%	2.0%	2.0%	2.0%	2.0%
Homeland Security	222,794	238,496	266,379	270,436	2.0%	271,700	277,130	282,670	288,320	294,090
Communication Center (911)	1,791,156	1,807,990	2,104,010	2,136,051	2.0%	2,146,100	2,189,020	2,232,800	2,277,460	2,323,010
JCESA - Ambulance	2,024,472	2,102,376	2,197,877	2,231,347	2.0%	2,241,800	2,286,640	2,332,370	2,379,020	2,426,600
JCESA - Fire	665,000	665,000	568,838	577,500	0.0%	568,800	568,800	568,800	568,800	568,800
Animal Control	221,007	283,849	257,961	261,889	2.0%	263,100	268,360	273,730	279,200	284,780
Central Garage	317,514	301,626	340,101	345,280	6.0%	360,500	382,130	405,060	429,360	455,120
Health Department	79,550	79,980	79,174	80,380	2.0%	80,782	82,400	84,050	85,730	87,440
Parks and Recreation	728,587	742,886	759,711	771,280	3.9%	760,000	859,673	872,967	894,694	917,445
Arts and Humanities	14,767	15,369	15,907	16,149	5.0%	16,884	17,391	17,912	18,808	19,748
Historical Commission	21,867	25,257	23,554	23,913	5.0%	25,001	25,751	26,524	27,850	29,242
Visitors Bureau	383,280 330,000	384,213	405,057	411,225	5.0% 0.0%	422,100	434,765	447,810	470,200	493,710
Library Public Transit	20,000	330,000 20,000	325,050 19,700	330,000 20,000	0.0%	330,000 20,000	330,000 20,000	330,000 20,000	330,000 20,000	330,000 20,000
Total Expenditures	23,443,780	23,793,325	24,838,004	25,213,101		25,730,268	26,338,410	26,877,511	27,447,285	28,031,566
Net Surplus / (Deficit)	1,254,763	1,337,069	(162,169)	178,519	-	186,973	50,289	30,669	40,345	49,263
Net Surplus / (Deficit)	1,254,763	1,337,069	(162,169)	178,519		186,973	50,289	30,669	40,345	49,263
Net Surplus / (Delicit)	1,234,703	1,337,003	(102,103)	1/0,515		100,973	30,263	30,009	40,343	49,203
Transfers from/ (to) Other Funds										
Transfers to Capital Outlay Fund										
Trns to Capital Fund (5% Gambling)	-	(562,000)	(350,000)	(555,000)		(545,000)	(710,700)	(872,300)	(1,030,700)	(1,185,900)
Trns to Capital Fund	(971,200)	(38,755)		(370,866)		-	-	-	-	-
Subtotal Trns to Capital Outlay Fund	(971,200)	(600,755)	(350,000)	(925,866)		(545,000)	(710,700)	(872,300)	(1,030,700)	(1,185,900)
Trns from Coal Severance Fund	70,000	70,000	-	-		-	-	-	-	-
Trns from (to) Other Funds	163,213	146,169	-	-		-		-	-	-
Total Transfers Out of General Fund	(737,987)	(384,586)	(350,000)	(925,866)		(545,000)	(710,700)	(872,300)	(1,030,700)	(1,185,900)
Net Uses of Funds -Surplus/(Deficit)	516,776	952,483	(512,169)	(747,347)		(358,027)	(660,411)	(841,631)	(990,355)	(1,136,637)
Fund Balance										
Beginning Fund Balance	4,669,371	5,186,147	6,138,630	5,396,899		4,649,552	4,291,525	3,631,115	2,789,483	1,799,128
Net Change in Fund Balance	516,776	952,483	(512,169)	(747,347)		(358,027)	(660,411)	(841,631)	(990,355)	(1,136,637)
Ending Fund Balance	5 186 147	6 138 630	5 626 461	4 649 552		4 291 525	3 631 115	2 789 483	1 799 128	662 491

Jefferson County Commission FY21 Budget Process Calendar

- **November**: Finance Director to compile estimate of revenues
- **December 1, 2019:** More accurate property valuations are available. Finance Director to adjust projected revenues
- December 5, 2019: Budget Charge from Commissioners
- Mid December 2019: Preliminary health insurance renewal rates available
- **Mid December 2019:** Budget reports distributed to departments (per auditor's office should be done no later than the 1st week of February)
- **January 15, 2020:** Department Heads to return budgets to Finance Director (per regulation must be done by March 2nd)
- **January 21, 2020:** Elected Officials to return budgets to Finance Director (per regulation must be done by March 2nd)
- January 31, 2020: Budget Binders distributed to Commissioners
- February 4, 2020: Tuesday evening Budget 101 (7PM)
- **February 10 14:** Need to schedule two to three full days of individual department budget presentations to the Commissioners
- March 2, 2020: Assessor to certify value or real and personal property (per regulation must be done by March 3rd)
- March 9 13: Schedule community forum for public hearing of budget (per regulation must be done between March 7th and March 28th)
- Mid March 2020: Final health insurance renewal rates obtained
- March 19, 2020: Currently, this is an evening regular session. Commissioners adopt budget (per regulation must be done by March 29th) or Special Session on Tuesday, March 26, 2020.
- March 28, 2020: Budget must be published by March 28th each year in the local paper of record.
- April 2020: Health insurance renewal rates/options presented to Commissioners
- **April 21, 2020:** Commissioners reconvene and consider any objections, and proceeds with the laying of property tax levy rates (per regulation must be done on April 21st, the 3rd Tuesday of April) Normally a 9:30 meeting.
- **April 24, 2020:** Finance Director to forward the levy order to the State Auditor's Office (per regulation must be done within 3 days of the 3rd Tuesday in April)